

## Bobbie Walthall

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**To:** Tom Markus  
**Subject:** RE: PD\_2017\_Ford\_Vehicles\_Consent.docx



**Mrs. Bobbie J. Walthall**, Administrative Assistant – [bjwalthall@lawrenceks.org](mailto:bjwalthall@lawrenceks.org)  
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**From:** Tom Markus  
**Sent:** Monday, January 30, 2017 11:59 AM  
**To:** Bobbie Walthall  
**Subject:** FW: PD\_2017\_Ford\_Vehicles\_Consent.docx

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**From:** [Khatib@lkpd.org](mailto:Khatib@lkpd.org) [<mailto:Khatib@lkpd.org>]  
**Sent:** Monday, January 30, 2017 11:46 AM  
**To:** Tom Markus  
**Subject:** Fwd: PD\_2017\_Ford\_Vehicles\_Consent.docx

Tom,

Please see Captain Cory's explanation. Short answer is we put it out on demand star for bids.

-Tarik

Begin forwarded message:

**From:** "William Cory" <[wcory@lkpd.org](mailto:wcory@lkpd.org)>  
**Date:** January 30, 2017 at 10:41:33 AM CST  
**To:** "Tarik Khatib" <[khatib@lkpd.org](mailto:khatib@lkpd.org)>  
**Subject:** RE: PD\_2017\_Ford\_Vehicles\_Consent.docx

Chief,

I'm not sure of the date but several years ago we were buying our vehicles off the metro bid. The company that usually won the overall metro bid was a Kansas city area Ford dealership. Our local dealership was left out and did not feel it was fair since they were a local business and felt local tax dollars should stay local. The city commission enacted a 1% local preference to bids over \$50,000.00. However, the purchasing policy also recognizes cooperative agreements such as the metro bid and state contract. We did not buy anything unique but it is uncertain if the vehicle we received bids on is available on the metro bid or state contract. Central Maintenance Garage did use the current purchasing policy outlined in the purchasing procedures. Finance uses Demand star, a nationwide

bidding networking provider. This and publishing in the local paper is the primary form of distribution of bidding information.

The direction at the time of the 1% preference being enacted was to put our vehicle purchases out to bid and not use cooperative agreements. This allowed Laird Noller to get the bid for several years in a row even though they were not always the lowest bid. Over the years there have been fewer and fewer Ford dealerships submitting bids. For this purchase we followed the currently purchasing policy and used demand star to post the bid. We only got two responses.

Also a side note, I checked my math and was comparing white administrative cars. The overall price of vehicle actually went up slightly instead of down. Sorry for my poor math. The increase in price was \$53 a unit. Also, we are using the metro bid to get the Tahoes. This is because Robert does not usually receive bids from any local Chevrolet dealers and since this is a test of a new vehicle type I wanted to get the ball rolling to get them about the same time as the Fords. I'm working on a memo like done in years past.

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**From:** Tarik Khatib [<mailto:khatib@lkpd.org>]  
**Sent:** Monday, January 30, 2017 9:45 AM  
**To:** William D. Cory <[wcory@lkpd.org](mailto:wcory@lkpd.org)>  
**Subject:** FW: PD\_2017\_Ford\_Vehicles\_Conse<sup>nt</sup>.docx

Bill,

Can you answer/remind me?

-Tarik

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**From:** Tom Markus [<mailto:tmarkus@lawrenceks.org>]  
**Sent:** Monday, January 30, 2017 9:00 AM  
**To:** Tarik Khatib <[khatib@lkpd.org](mailto:khatib@lkpd.org)>  
**Subject:** FW: PD\_2017\_Ford\_Vehicles\_Conse<sup>nt</sup>.docx

Isn't there a state bid out for these vehicles? Did we bid something unique? Did we have only two bidders or did we solicit more with no response?

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**From:** Bobbie Walthall  
**Sent:** Monday, January 30, 2017 8:48 AM  
**To:** Tom Markus  
**Subject:** PD\_2017\_Ford\_Vehicles\_Conse<sup>nt</sup>.docx

For agenda approval.