

# CONRAD FIRE EQUIPMENT, INC.

887 N. Jan-Mar Court Olathe, KS 66061  
 www.CONRADFIRE.com  
 (913) 780-5521  
 (800) 779-5521  
 (913) 780-5251 Fax

## QUOTATION 134114

CUSTOMER NO.  
1420

**BILL TO:**

CITY OF LAWRENCE GARAGE  
 P.O. BOX 708  
 LAWRENCE, KS 66044

**SHIP TO:**

CITY OF LAWRENCE GARAGE  
 1141 HASKELL  
 LAWRENCE, KS 66044

PHONE: 785-832-3060  
 FAX: 785-832-3075

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DATE	SHIP VIA	F.O.B.	TERMS	
05/07/18	GROUND		PAYMENT WITH ORDER	
PURCHASE ORDER NUMBER	ORDER DATE	SALESPERSON	OUR QUOTE NUMBER	
PIERCE PUMPER QUOTE	05/07/18	137 175	134114	
QUANTITY	ITEM NUMBER	DESCRIPTION	UNIT PRICE	AMOUNT
ORDERED				
1	PRC+CUSPUMP	PIERCE CUSTOM PUMPER	879,200.70	879,200.70
-1	BRL.TRUCK-TRADE-IN	TRUCK TRADE IN	185,000.00	-185,000.00
-1	CON.DISCOUNT	DISCOUNTED LINE ITEMS	34,088.27	-34,088.27
		PREPAY DISCOUNT BASED ON BID#780 DATED 5/7/2018.		
		PAYMENT IN THE AMOUNT OF \$660,112.43 WILL BE DUE WITH ORDER TO RECEIVE FULL DISCOUNT ENCLOSED. TRADE IN IS BASED ON CURRENT ASSESSED VALUE AND IS SUBJECT TO CHANGE.		
		THIS QUOTE IS GUARANTEED FOR 90 DAYS FROM THE QUOTE DATE UNLESS A GENERAL INTEREST RATE CHANGE IS ANNOUNCED.		

Product Total	Discount	Freight	Taxable Amount	Tax	Misc. Amt.	QUOTATION TOTAL
660,112.43	0.00		660,112.43	0.00		660,112.43

**"WE APPRECIATE YOUR BUSINESS"**

RETURNED GOODS WILL NOT BE ACCEPTED WITHOUT PRIOR RETURN AUTHORIZATION NUMBER FROM CONRAD  
 FIRE EQUIPMENT. ALL RETURNS ARE SUBJECT TO A RESTOCKING FEE.



EXHIBIT A  
PURCHASE DETAIL FORM  
Company

Date: 5/9/2018

Customer Name: City of Lawrence, Kansas

Quantity	Chassis Type	Body Type	Purchase Price per Unit
1	PIERCE VELOCITY	PUMPER	\$879,200.70
			\$
			\$
			\$
			\$

Trade-In Credit: CUSTOMER WILL BE GIVEN \$185,000 CREDIT CONTINGENT UPON A THIRD-PARTY OFFER FOR A 2006 PIERCE 75' HAL (VIN 4P1CL01F96A006297), WHICH IS TO BE TRADED TO THIRD-PARTY UPON DELIVERY OF THE PRODUCT COVERED UNDER THIS AGREEMENT.

Pre-Pay Discount: A PRE-PAY DISCOUNT OF \$34,088.27 MAY BE DEDUCTED FROM THE PURCHASE PRICE IF THE PURCHASE IS PAID IN FULL AT THE TIME THE ORDER IS PLACED.

Warranty Period: ALL STANDARD PIERCE WARRANTIES APPLY AND ARE LISTED IN THE PROPOSAL DOCUMENT.

Training Requirements: ORIENTATION TRAINING WILL BE PROVIDED BY CONRAD FIRE.

Other Matters: 100% PERFORMANCE BOND WILL BE PROVIDED.

Payment Terms: IF THE ORDER IS PRE-PAID IN FULL UPON THE EXECUTION OF THIS AGREEMENT, THE PRE-PAY CREDIT WILL BE DEDUCTED FROM THE PURCHASE PRICE AND \$660,112.43 IS DUE AFTER THE TRADE-IN CREDIT IS APPLIED. IF THE ORDER IS NOT PRE-PAID, \$879,200.70 (LESS THE TRADE-IN CREDIT) WILL BE DUE AT THE TIME OF DELIVERY.

[NOTE: If deferred payment arrangements are required, the Customer must make such financial arrangements through a financial institution acceptable to Company.] All taxes, excises and levies that Company may be required to pay or collect by reason of any present or future law or by any governmental authority based upon the sale, purchase, delivery, storage, processing, use, consumption, or transportation of the Product sold by Company to the Customer shall be for the account of the Customer and shall be added to the Purchase Price. All delivery prices or prices with freight allowance are based upon prevailing freight rates and, in the event of any increase or decrease in such rates, the prices on all unshipped Product will be increased or decreased accordingly. Delinquent payments shall be subject to a carrying charge of 1.5 percent per month or such lesser amount permitted by law. Company will not be required to accept payment other than as set forth in this Agreement. However, to avoid a late charge assessment in the event of a dispute caused by a substantial nonconformance with material Specifications (other than freight), the Customer may withhold up to five percent (5%) of the Purchase Price until such time that Company substantially remedies the nonconformance with material Specifications, but no longer than sixty (60) days after Delivery. If the disputed amount is the freight charge, the Customer may withhold only the amount of the freight charge until the dispute is settled, but no longer than sixty (60) days after Delivery. Company shall have and retain a purchase money security interest in all goods and products now or hereafter sold to the Customer by Company or any of its affiliated companies to secure payment of the Purchase Price for all such goods and products. In the event of nonpayment by the Customer of any debt, obligation or liability now or hereafter incurred or owing by the Customer to Company, Company shall have and may exercise all rights and remedies of a secured party under Article 9 of the Uniform Commercial Code (UCC) as adopted by the state of [KANSAS].

THIS PURCHASE DETAIL FORM IS EXPRESSLY SUBJECT TO THE PURCHASE AGREEMENT TERMS AND CONDITIONS DATED AS OF EXECUTION BETWEEN COMPANY AND THE CITY OF LAWRENCE, KANSAS WHICH TERMS AND CONDITIONS ARE HEREBY INCORPORATED IN, AND MADE PART OF, THIS PURCHASE DETAIL FORM AS THOUGH EACH PROVISION WERE SEPARATELY SET FORTH HEREIN, EXCEPT TO THE EXTENT OTHERWISE STATED OR SUPPLEMENTED BY COMPANY HEREIN.

**EXHIBIT B**  
**WARRANTY**

ALL WARRANTIES HAVE BEEN SUPPLIED TO THE DEPARTMENT WITHIN THE PROPOSAL DOCUMENT.

EXHIBIT C

COMPANY PROPOSAL

*146*  
ONE OR MORE PIERCE VELOCITY PUC PUMPER AS SPECIFIED IN THE PIERCE MANUFACTURING BID  
PROPOSAL NO. 780, DATED 5/7/18. *constructed to meet the attached City of Lawrence  
specifications pages 1-186. Wf Bradford  
5/18/2018*