

July 9, 2018

Tom Markus, City Manager and City Commissioners
City of Lawrence,
6 East 6th Street
Lawrence, Kansas 66044

Re: Request Letter

Dear Mr. Markus and City Commissioners:

We are requesting an IRB to obtain a sales tax exemption on construction materials. These incentives are needed to help with the cost of rebuilding our facility which was destroyed by fire. Although we had insurance on the building, the insurance will cover less than half of the losses we have suffered from the fire and the disruption of business.

Further, the facility we wish to construct will be larger than our former facility, in our expectation of not only retaining the high paying jobs that we currently have in Lawrence, but adding new ones as well. We currently employ about 28 persons at an average compensation of \$50,000 and we expect to increase that by an additional 5-10 jobs in the new few years. These local jobs all generate revenues for the City of Lawrence through the local spending and taxes of the employees.

Please let us know if there is any additional information we may provide.

Sincerely,

Derek Dummermuth, CFO and Owner.